

## TECHNOLOGY LEASING SOLUTIONS FOR HIGHER EDUCATION

### A leasing partnership with CCA benefits Higher Education

- ✓ Fixed monthly cost
- ✓ Bundle equipment & services into one payment
- ✓ Maintain competitive technology while avoiding risk of ownership and obsolescence
- ✓ Match term of lease to budget cycle, warranty and utilization timing
- ✓ Lease any type of equipment - including computers & devices, audio-visual, networking, security, telephony, furniture, and scientific
- ✓ Accelerate deployment and reduce equipment downtime for repair or replacement
- ✓ Maximize available capital
- ✓ Ability to monetize recent capital purchases through sale leaseback options
- ✓ 100% financing with no down payments
- ✓ Creative structures such as deferred payments, step leases and other variable payment options

### CCA offers flexible and personal service unmatched by competitors



#### ALMOST 50 YEARS EXPERIENCE

CCA has remained solid and under the same ownership since 1972.



#### MANUFACTURER & VENDOR INDEPENDENCE

CCA allows the lessee to choose its vendors, enabling the customer to acquire all the equipment needed for a project, even from multiple sources.



#### ENDLESS VARIETY OF PRODUCTS LEASED

CCA leases everything from laptops to data center, office furniture to phone systems, and even robotics.



#### UNRESTRICTED FUNDS

Unlike many lessors, CCA self-funds and holds the title to all of its leases.



#### FLEXIBLE TERMS

CCA has the flexibility to customize creative solutions to meet customers' needs - including alignment with budget cycles.



#### SUPERIOR CUSTOMER SERVICE

CCA's customers benefit from dedicated, personal attention, and find consistency in the quality of the relationship.