

TOGETHER WE
CAN **TRANSFORM**
TECHNOLOGY
INTO STUDENT
SUCCESS.



Who is Ferrilli?

FERRILLI IS A TECHNOLOGY SERVICES PROVIDER, **SPECIFICALLY SERVING THE NEEDS OF HIGHER EDUCATION.**

Our company was founded in 2003 to fulfill the need for IT service professionals who truly understand the unique needs and challenges of higher education.

Clients value our integrity, reliability, specialized experience, and diverse range of capability. They tell us that working with Ferrilli is like having a trusted partner or a skilled extension of their staff on-call 24/7/365. We are often called upon to solve problems, or as a strategic partner who can help map out the best way forward.

What you can expect

- Our goal is the same as your goal—student success—and we focus our experience, creativity, and expertise to help achieve it on every assignment, large or small.
- Every institution is unique. That's why we take the time to get to know you. We listen and ask the right questions in order to thoroughly understand your needs and culture before ever making a single recommendation.
- Think of us as a fully capable strategic partner who can solve a pressing technology problem, perform a technology audit or provide the advice and support you need on any project.
- On every assignment, we objectively look for ways to maximize your return on technology and offer those suggestions to you. That's the Ferrilli way.
- We stand by our work and performance with unconditional support. We guarantee it.



Ferrilli Services

**IT'S ABOUT MORE THAN TECHNOLOGY.
IT'S ABOUT REALIZING GOALS.**

Clients who have engaged us to solve a specific technology problem are often surprised to learn that we offer so much more. The following list provides a general overview of our services. Please contact us if you have questions regarding additional technology services that are not listed here.

Strategic Technology Consulting and Planning

We will help establish a clear vision for your technology moving forward, set realistic goals, plan, implement and measure overall success.

Technology Effectiveness Assessments

We will help you assess institutional goals; gather input and feedback from students, faculty and staff campus-wide; identify solutions; develop initiatives aligned with priorities. The end deliverable is a solid plan, complete with strong buy-in and the budget required to achieve your goals.

Leadership and Managed Services

Our professionals have the skills and experience to keep your initiatives on track and perform seamlessly in a leadership capacity for as long as needed. We can also provide assistance with an executive search to fill a permanent position.

Dedicated Project Services

Available on a per-project basis to fulfill most higher education IT service needs, including custom programming, technical support, implementations, migrations, upgrades, enhancements and more.

System Administration Services

Comprehensive administration of the ERP application, database and operating system, including software updates, database maintenance, environment cloning, 24/7 monitoring and response, performance tuning and upgrades.

Interim Staffing

Should your institution suddenly face a vacancy or leave of absence among essential technology personnel, Ferrilli can provide functional and technical expertise that will not only fill the gap, but deliver beyond expectations.





The Ferrilli Difference

WHAT MAKES FERRILLI DIFFERENT FROM OTHER TECHNOLOGY SERVICE PROVIDERS?

Deep higher education expertise

Our team members possess a professional background in higher education, providing valuable insight to help solve your institution's biggest challenges.

Holistic approach

We approach every assignment knowing that the only way to improve student success and institutional effectiveness is to make sure that students, strategy, culture and technology are aligned.

Perpetually proactive, value-add philosophy

We're always on the lookout for ways to unlock potential and add value for our clients.

Unparalleled commitment to customer service and satisfaction

For Ferrilli, this isn't an empty sales claim. It's intrinsic to our corporate culture.

Real-world mentoring

Our mentors have spent their careers immersed in the unique challenges of management in today's higher education environment. That's the kind of experience you can count on to help candidates transition successfully into new roles.

Independent, objective advice up front—and all along the way

We don't sell hardware or software. We solve problems and suggest ways to help our clients achieve more.



TRANSFORMATIVE CHANGE **BEGINS WITH A CONVERSATION.**

Solve a problem. Plan ahead. Maximize ROI. Get an opinion, advice or the help you need. And do it all without ever losing sight of the ultimate goal: student success. If it has to do with technology for higher education, contact Ferrilli. An expert will answer your questions, help you learn more about our services, or begin a dialogue that leads to a whole new way of thinking about your technology—and a whole new level of accomplishment.

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888-864-3282

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Or go to:
www.ferrilli.com